



2018 State Energy-Efficiency Scorecard



Key Success Factors for Green, Resilient, and Affordable Electrical Energy Delivery

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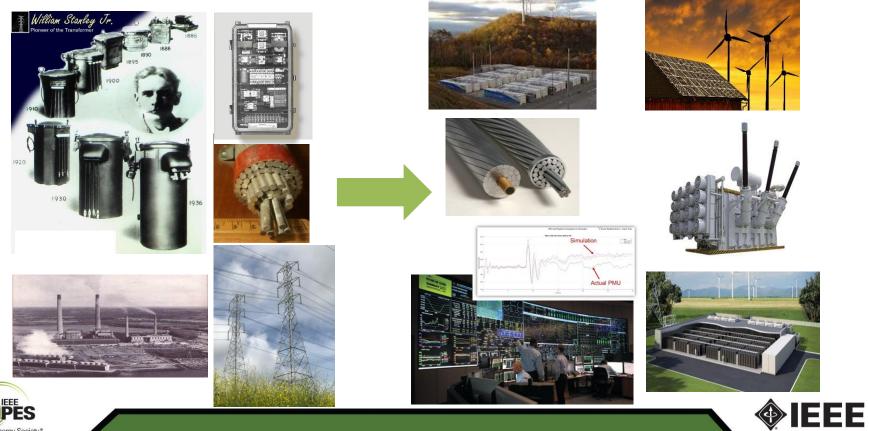
Quanta Technology President

September 2019





If Edison and Tesla came back...



Getting the Grid Modernization Priorities Right

Resilience and Asset Management

- Aging Infrastructure
- Reliability and Security (Cyber & Physical)
- Hardening for weather events/climate change
- Gas and electrical interdependency

Distributed Energy Resources, Microgrids, Energy Storage

- Smarter Grid
 - Energy Efficiency/Demand Response (DR)
 - Electrification, Smart Cities, and Villages
 - Data Analytics, Grid Visibility, etc.
- Achieve reliability and economic targets by a new market design that will utilize mixed resource portfolio





Power & Energy Society*

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Balanced Investment Strategy

Value of DER and Storage

- Values recognized (e.g. non-wire alternatives)
- Formalized or mandated for examination in some jurisdictions

Appropriately compare DER/Storage benefits and costs with Grid benefits and costs

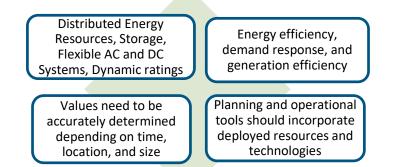
Value of the Grid

- Increase penetration of renewables
- Increased Electrification
- Improve Resilience
- Market Access for DER/Lower Market Prices
- Transactive Energy/Customer Choice



New Investments and Technologies Affecting Grid Performance

Investment alternatives and operating practices (e.g. non-wire alternatives) to defer or avoid traditional T&D projects (e.g. installing new wires and transformers)



Having subsidized asset provide market services has to be evaluated based on regional differences

Is Storage a New Asset Class?

- Generation Bucket Market products (frequency regulation, reserve, voltage mgmt., restoration)
- T&D Bucket Asset deferral, reliability, DER integration, congestion mgmt., power quality
- Consumer Bucket PV Integration, backup, resilience
- Supply & Demand Bucket Buffering variable "inventory" to achieve balance across different times and locations
- Transportation Bucket Charging infrastructure of Busses, Trains, Cars/Trucks

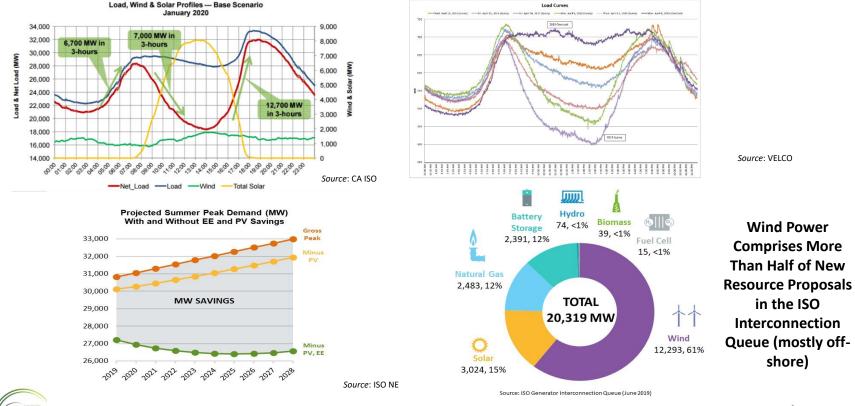
Stacking benefits for achieving a better business case

Regulation and proper market design are key factors to monetization of all possible benefits





Changing Generation and Consumption







Achieving Desired Resilience and Reliability

Resilience Targets & Metrics

- Fast changing environment requires adaptive response (e.g. cyber risks, DER integration)
- Priorities to invest time and funds (Hurricane risk vs. High-altitude Electro Magnetic Pulse)
- Metrics and Industry Standards
 - System dependent (e.g. hurricane vs. snow-storm)
 - Base and future states to define metrics data analytics
 - Reliable system is more resilient
- Solutions to improve current state:
 - DER, storage, microgrids integration
 - Advanced monitoring, control, and protection
 - Tools, processes, training, etc.

Inverter Based Resources (IBR) → Less Inertia → Things Happen Faster!

Essential Reliability Services (ERS)

- Quantifying the value in a technology neutral manner, mix of conventional generation + Inverter Based Resources to improve reliability and resilience
- IBR can provide reserve margins if recognized by the system operators and in the marketplace
- Market mechanisms would require reliability standards to price the services - IEEE Std. 1547-2018 defines the ERS (i.e. frequency response, ramping and voltage support)
- Increased visibility and communication needs -Improved Control, Protection, Synchronized data

Source: IEEE Testimony to FERC Docket No. AD18-11-000





Rhode New Connecticut Massachusetts Island Maine Hampshire Vermont NEG-ECP 0% 75%-85% 80% - 95% 80% 80% 80% 80% 80% Aspirational Goal 100% Legislative Mandate Percent Reduction in Greenhouse Gas (GHG) Emissions Economy Wide by 2050* State Renewable Portfolio Standard (RPS)* for Class I or New Renewable Energy 55 ME 50 Percentage (%) Requirement **VT**: 2018 - 55% MA 45 2020 - 59%

2025 - 63%СТ 40 2030 - 71% 35 RI 2035 - 75% 30 2040 - 75% 25 20 NH 15 10 5 2018 2020 2025 2030 2035 2040

Source: ISO NE



New England

Greenhouse Gas

Reduction and

Renewable Portfolio

Standards Targets



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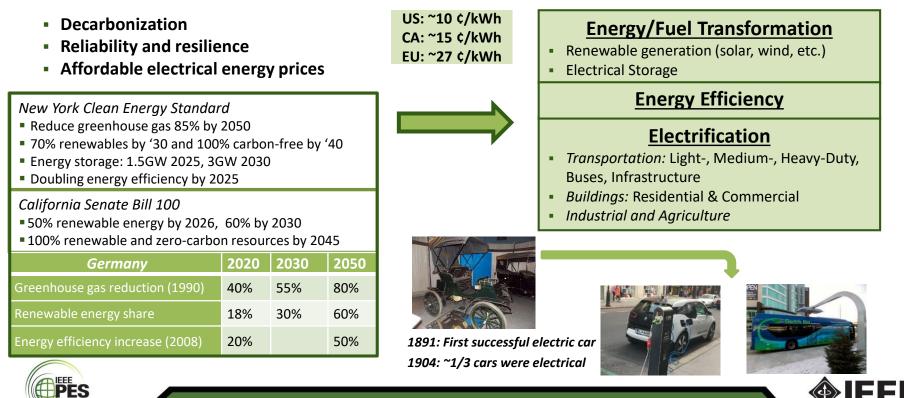
Society Targets and Solutions

Targets

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Solutions

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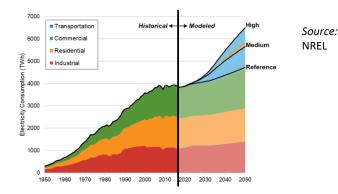
Electrification Impact

Carbon dioxide intensity by end-use sector (Reference case)

metric tons of carbon dioxide per billion British thermal units 2018 75 history projections 70 transportation 65 60 commercial 55 residential 50 45 industrial 40 electric power 35 1990 2020 2030 2040 2050

Source: US EIA

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- Peak load growth even with managed charging, e.g. transformer overloading
- Understanding impact on increased loading on entire load profile - accelerate re-rating and replacement
- Building sector heat pump conversion results in increased winter load

Amazon, UPS, FedEx, PepsiCo have alternative vehicle programs

- Total system load is OK, but impact at the charging point needs to be managed
- 30 UPS Trucks charging at 650 kW = 19.5 MW
- A big driver is cities aiming for zero emission zones



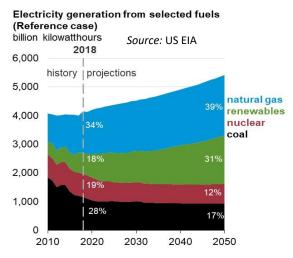
Key for de-carbonization is electrification that requires investments in a robust, hybrid grid



Key Success Factors for the Energy Future

- Electricity is key for achieving societal and economic goals, such as decarbonization and growth
 - → Demand for electricity will increase electrification and fuel transformation
 - → Need for clear and balanced society & regulatory policies
- Hybrid, modernized grid is key for resilient, safe, reliable, and efficient energy delivery
 - → Mix of synchronous generation, Inverter-Based Resources (DER, energy storage, microgrids), and dynamic/active distribution grids with conventional and new loads (e.g. electrical transportation and home heating)
 - → Innovations and optimal utilization of technologies and processes enabled by wholesale markets
- Prioritize investments to achieve reliability and resilience targets in the most cost-effective way

Key factors for Resilient Grid: Technology Advancements, Educated Workforce, Standards, and Sharing Global Best-Practices







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Thank You!





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